

Mariposa Leadership, Inc.

Mariposa Leadership, Inc. is a 15-person, San Francisco-based leadership coaching firm that serves the high-tech, biotech, cleantech and financial services industries. Mariposa, in its 12th year, is a thought leader in the executive coaching and leadership development arenas. Mariposa's clients are Fortune 1000 companies, including Blue Coat, Charles Schwab, Cisco Systems, Facebook, Hewlett Packard, McKesson, Microsoft, NASA, Nasdaq, National Semiconductor, Novellus, Scios Inc. (a Johnson & Johnson company), Washington Mutual, Wells Fargo, and Yahoo!.

Client Testimonials

"Right before an important project launch, I came to our weekly staff meeting intending to discuss the implementation plan but after noticing the stress I felt in myself, and could see in the team, I shifted to discussing stress. Team members later commented that it helped them to better understand themselves and the other team members. By focusing on the people and coaching the team, motivation, shared understanding, and performance can be improved as well."

Chris Sinton, (formerly) Senior Director, Corporate Marketing, Cisco Systems;
(presently) President, Board of Directors, New Leaf: Services for our Community

"Words cannot communicate all the impact Mariposa has had on me and my career over the past several years. My coach has listened well and has stretched me. During the time that we worked together, I saw my span of control increase significantly and was promoted to Director with a staff of nearly 30 people. My coach's contributions have had a direct impact on my career, and I will carry this learning with me throughout my life."

Michael Hakkert, VP, Corporate Marketing, Blue Coat Systems

"During my time with Mariposa, I got to focus on relevant, real-time issues every week. This attention helped me to take necessary actions and evaluate issues in a timely manner. We found solutions and resolved them by immediately implementing new management practices. It is clearer now where to focus, how to manage my people as well as my partners/customers, and how to manage myself and my time."

So-Yeon Choi, Finance Operations Manager, Complementary Products, Hewlett-Packard

"My Mariposa Leadership coach has helped me 'raise my game.' I get support with on-the-spot issues and my strategic perspective has deepened. Our weekly conversations generate various alternatives for better decision-making. The weekly repetition also gives me the opportunity to develop different habits. I am much more conscious of how my words and actions have an impact in-the-moment; this has been really powerful. I also see great results with my managers who work with Mariposa: Better listening skills and an increased ability to manage emotions has led to more effective influencing."

David Seda, (formerly) Senior Director, Corporate Communications, Cisco Systems